

# Minutes for WW Golf Course Sub-Advisory Committee Meeting

## September 8, 2011, 6 PM

### CALL TO ORDER

The meeting was called to order by Mark Ulrich. Committee members present were, Scott Picanso and Bill Schubert. Staff members present were John Bencomo, interim CSA staff, Steve Argo, KemperSports, Randy Thomas, Golf course GM, and members of the public.

### MINUTES

Minutes for the prior meeting were not presented for review or discussed.

### OLD BUSINESS

1. Randy reported on the maintenance activities for the month (ie, repair of leaky sprinkler heads, challenges in maintaining the vegetation under control where the greens interface with residential properties, and discussed landscape equipment needs, etc.)
2. Randy gave an overview of some of the successful special events such as the golf tournament that was held, dinner and upcoming tournaments already booked. Randy also spoke of the numerous efforts he has made in an effort to market the golf course through popular internet based golf sites (i.e., Golf Now).
3. Randy informed the group of his success in procuring more donated trees through the Sacramento Tree Foundation, but also discussed some of the upcoming equipment repairs and/or replacement necessary in the near future for the continued maintenance of the greens.

### DISCUSSION AND ACTION ITEMS:

1. *Letter from Kemper Sports:* Brief comments were made regarding the letter submitted by Kemper Sports in late August requesting additional funding for the golf course operation, reaffirming a commitment to the partnership between the WW community and KS, and acknowledging that the terms of the current agreement bind them financially. During the discussion regarding the letter requested by Kemper, the Chair indicated that it didn't seem necessary, as there is a contract in place and they have every intention of honoring the contract. In addition, the funds disbursed to Kemper each July would continue through the balance of the contract. It was clarified that any amendment to the current agreement would require the approval of the WW CSA and subsequently the county Board. A request to staff was made to explore the possibility of imposing a mid-year adjustment to increase the current assessment for the golf course operation.
2. *Development of a Golf Course Sub-Committee:* A proposal by the golf course advisory committee was presented and approved to develop a Golf Course Sub-Committee structure that may include Finance, Pro-shop, Food and Beverage, and Social Committee to work more closely with the golf course management contractor.
3. *Budget revisions for balance of FY:* The advisory committee began a discussion to review different aspects of the golf course that might be changed to reduce costs or help bring in additional revenues. Steve Argo of Kemper Sports had

requested a change in the Nest restaurant operation due to the high cost of overhead. Based on the recent management change (Mr. Morrison), substantial improvements are already underway and seemingly with positive results relative to the quality of the food service and increased patronage. In light of this recent improvement, it was decided to continue the new operation as a “pilot” project through the holiday season, and revisit the impacts of the restaurant budget.

4. *Homeowner’s meeting to discuss golf course performance:* A lengthy discussion ensued about the fiscal challenges for the operating of the WW golf course since its inception, and the ongoing constraints of the current economy, along with additional operational changes suggested to further reduce costs. It was decided that a special meeting be held with all of the residents on Wednesday, November 2<sup>nd</sup> @ 7 p.m. at the Nest, to provide a summary update and presentation on the fiscal issues by Kemper Sports, a report by the golf course advisory committee and a recommendation to increase the golf course assessment (special tax) to address the ongoing operation.

**NEXT MEETING SCHEDULED:** A special golf course meeting with all residents, November 2, 2011 @ 7 p.m. to be held at the golf course Nest restaurant.