APPENDIX L

Jobs/Housing Analysis

for

DUNNIGAN SPECIFIC PLAN

January 9, 2012

Yolo County

Woodland, CA

Appendix L

The County General Plan emphasizes smart growth in planning for new development. This is to be achieved, in part, by maintaining a jobs/housing relationship in new growth areas. Chapter 7 of the Specific Plan describes how the DSP conforms to County policies pertaining to jobs/housing balance, phasing, and match. This Appendix provides detail into the technical analysis that was developed to analyze the following:

- The DSP's jobs and housing balance by phase (e.g., total jobs and total units by phase).
- The relationship between DSP home values by product type, and the estimated household incomes of future DSP residents.

Jobs/Housing Balance

The General Plan categorizes jobs as private employment from onsite nonresidential development. Employment from these sources is based on the DSP land use plan and on the County's jobs per acre factors provided in Policy CC-3.11 of the General Plan Land Use and Housing Element. The jobs per acre factors are derived from the County's nonresidential developable acres in the General Plan and new jobs assumed, as shown in **Table L-1**.

In addition to generating employment from private employers, the DSP will create jobs through the following additional sources:

- Public Employment
- Home-Based Employment
- Construction Employment

Table L-2 calculates the total DSP jobs by phase from private, public, and home-based employment, as well as residents employed in construction. **Table L-2** also identifies the DSP population and calculates the jobs/housing balance by phase. **Tables L-3** and L-4 contain supporting calculations.

Public Employment

The DSP will contain a variety of onsite public land uses that will generate public employment. Specific public facilities planned in the DSP are below.

- Sheriff sub station
- Fire station
- County administrative offices
- Parks
- Wastewater treatment
- Schools (elementary, middle, and high schools)

Public employment was estimated based on staffing factors for each type of public facility, as identified in Table 7.2 in Chapter 7.

Home Based Employment

Based upon statistics from the US Census Bureau, on average approximately 5 percent of the total labor force within an area is employed in one form or another of home-based employment. Home-based employment includes, but is not limited to, day care, health and beauty care, legal, tax, financial and other service-based industries. **Table L-3** shows the estimated DSP labor force calculations and resulting estimated home-based employment by DSP phase.

Construction Employment

The DSP will require a steady stream of construction employment as it builds out over a period of at least 20 years. Construction employment will be required for both the development of backbone infrastructure and residential and nonresidential land uses. As shown in **Table L-5**, this is estimated to translate into an average of approximately 976 jobs over the buildout period. In addition, for every construction job created, an additional 0.3 indirect jobs are estimated, as shown in **Table L-6**. Indirect employment would include services-related jobs in the County to support DSP construction workers, such as food service providers.

DSP construction employment will consist of residents living in Dunnigan and in other areas in the region. For those who would live in Dunnigan, the DSP used construction costs as a percentage of total population to calculate the estimated DSP construction employment. Construction employment is calculated based on the average share of total residents employed in construction in jurisdictions with a similar economic base, as shown in **Table L-4.** The DSP jobs/housing balance includes the jobs of Dunnigan residents employed in construction. These residents may by employed by the DSP or by other construction projects.

Jobs/Housing Wage Match

In normal market conditions there is typically a range that demonstrates the relationship between household income levels and home prices and vice versa. As shown in **Figure 1**, for the State of California, the typical range of home prices to household incomes is approximately 4 to 6 times, such that a home price typically equates to approximately 4 to 6 times the annual household income level.

Using assumptions about income levels, mortgage underwriting and the amount of income spent on housing, the range of housing that will be affordable to future DSP employees and households was estimated. The analysis shown in **Table L-7** calculates the range of affordable home prices for a given range in assumed annual household income. For example, a potential homebuyer with an annual household income range of \$50,000 to \$75,000 could afford to purchase a home that is valued between \$240,000 and

¹ These jurisdictions include the Cities of Williams, Winters, Red Bluff, Oakdale, and Hollister and Yolo County.

\$353,000. It is also important to note that not all households will be in for-sale homes and that a percentage of the DSP population will live in rental housing.

Estimated affordable home price ranges were calculated using the following assumptions:

- 1. A 6-percent, 30-year fixed-rate mortgage with a 20-percent down payment and 2-percent annual taxes and insurance. Taxes and insurance include ad valorem taxes, as well as existing and proposed special taxes and assessments for infrastructure and services.
- 2. Maximum of 35 percent of income dedicated to mortgage payments, taxes, and insurance.

Estimated affordable home prices were compared to current household incomes in the County as well as incomes from Colusa and Sutter Counties, which could be considered relatively comparable to the Dunnigan area in terms of income and employment. The County's average household income was adjusted to exclude residents in the Cities of Davis and West Sacramento, which have higher household incomes in the County and would overstate the current average household income in the DSP area. Since it is likely that future DSP jobs will meet or exceed current County household income levels (excluding Davis and West Sacramento), this comparison can serve as a proxy in determining whether DSP housing prices will match the incomes of DSP jobs and households.

Using information from **Table L-7** and the estimated DSP home price assumptions, **Table L-8** shows the cumulative share of County population that could afford to purchase a home within the DSP. This analysis concludes that the DSP will consist of a mix of housing types at prices that are anticipated to be attainable to the majority of the County's current population that may wish to purchase a home. Again, a certain percentage of DSP population will also reside in rental housing.

Table L-1
Dunnigan Specific Plan
Dunnigan Jobs per Acre in County General Plan

| | Policy CC-3.11 [1] | | | | | | | |
|--|--------------------|-----------------------|------------------|--|--|--|--|--|
| Land Uses | Acres | New Jobs Assumed | Jobs per Acre | | | | | |
| Formula | а | b | c = b/a | | | | | |
| Commercial General Commercial Local Industrial | 212 30 208 | 4,961 690 2,167 | 23 23 10 | | | | | |

"policy"

4

^[1] Acres and new jobs assumed taken from Policy CC-3.11 in the County of Yolo 2030 Countywide General Plan.

Table L-2
Dunnigan Specific Plan
Estimated Dunnigan Employment and Jobs/Housing Balance

| Item | Reference | Assumption [1] | Phase 1 | Phase 2 | Phase 3 | Phase 4 | Phase X | Buildout |
|--|-----------|--------------------|---------|---------|---------|---------|---------|----------|
| Dunnigan Units | | | | | | | | |
| Rural | | | 91 | 85 | 101 | 138 | 319 | 734 |
| Low Density | | | 1,302 | 789 | 881 | 907 | 103 | 3,98 |
| Medium Density | | | 508 | 382 | 287 | 748 | 322 | 2,24 |
| High Density/Mixed Use | | | 641 | 678 | 407 | 286 | 34 | 2,04 |
| Total | | | 2,542 | 1,934 | 1,676 | 2,079 | 778 | 9,00 |
| Dunnigan Population | | persons per unit | | | | | | |
| Rural | | 2.62 | 238 | 223 | 265 | 362 | 836 | 1,92 |
| Low Density | | 2.62 | 3,411 | 2,067 | 2,308 | 2,376 | 269 | 10,43 |
| Medium Density | | 2.62 | 1,331 | 1,001 | 752 | 1,960 | 844 | 5,88 |
| High Density/Mixed Use | | 2.62 | 1,679 | 1,776 | 1,066 | 749 | 89 | 5,36 |
| Total Estimated Population | | | 6,660 | 5,067 | 4,391 | 5,447 | 2,037 | 23,60 |
| Total Estimated Population | | | 6,660 | 5,067 | 4,391 | 5,447 | 2,037 | 23,60 |
| Estimated Employment | | | | | | | | |
| Onsite Employment | [2] | | 3,108 | 2,273 | 2,037 | 3,398 | 480 | 11,29 |
| Home-Based Workers | Table L-3 | 5% of Labor Force | 159 | 121 | 105 | 130 | 48 | 56 |
| Construction Employment | Table L-4 | 1.9% of Total Pop. | 129 | 98 | 85 | 106 | 40 | 45 |
| Total Estimated Employment | | | 3,396 | 2,492 | 2,227 | 3,633 | 568 | 12,31 |
| Jobs/Housing Balance | | | 1.3 | 1.3 | 1.3 | 1.7 | 0.7 | 1.4 |
| Total Housing Units at Target Jobs/Housi | ng | 1.2 | 2,830 | 2,076 | 1,856 | | | |
| Amount Exceeding Existing Units | | | 288 | 142 | 180 | | | |

"jobs"

Source: U.S. Census Bureau, New American FactFinder - 2010 American Community Survey 1-Year Estimates and EPS.

Prepared by EPS 12/2/2011

 Ω

P:\21000\21477 Dunnigan Financing Plan\Task 4 Supplemental Jobs Analysis\Models\21477 task 4 model 4.xls

^[1] This analysis uses the average persons per unit factor for all land use types. The fiscal impact analysis and urban services plan use different factors for low/medium and high density units for the purpose of estimating annual costs based on the relative population demand of different land use types. The average factor for all land use types is used so that project-wide employment totals (including Phase X) match those in the Specific Plan.

^[2] Based on the Dunnigan Specific Plan land use plan. Includes additional employment estimates from public agencies (e.g., schools).

Table L-3

| Item | Assumption [1] | Phase 1 | Phase 2 | Phase 3 | Phase 4 | Phase X | Buildout |
|---|-------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------------|-------------------------|
| Total Estimated Dunnigan Population Estimated Dunnigan Labor Force | 47.6% | 6,660 3,171 | 5,067 2,412 | 4,391 2,090 | 5,447 2,593 | 2,037 970 | 23,603 11,236 |
| Estimated Range of Home-Based Workers [2] 4.5% of Total Workers 5.0% of Total Workers 5.5% of Total Workers | | 143 159 174 | 109 121 133 | 94 105 115 | 117 130 143 | 44 48 53 | 506 562 618 |

"home_emp"

Source: U.S. Census Bureau, New American FactFinder - 2010 American Community Survey, State of California, and EPS.

[1] Based on the average labor force of Yolo, Placer, and Sutter Counties as a share of the total population. Labor force data was taken from the California Employment Development Department, while population was based on projections from the California Department of Finance.

| Comparison County | Yolo | Placer | Sutter | Average |
|----------------------|---------|---------|--------|---------|
| 2010 Labor Force | 98,000 | 177,100 | 42,100 | |
| 2010 Population | 206,100 | 348,432 | 94,737 | |
| Share of Labor Force | 47.5% | 50.8% | 44.4% | 47.6% |

[2] On average, 5.2 percent of California workers are home-based. This estimate represents a range based on the State average and the average share of home-based workers in Sacramento County, San Joaquin County, Sutter County, and Yolo County.

0

Table L-4
Dunnigan Specific Plan
Construction Employees as a Share of Total Jurisdiction Employment

| Jurisdiction | Construction Employees [1] | Total Residents [1] | Share |
|------------------------|-------------------------------|------------------------|-------|
| City of Williams | 58 | 4,888 | 1.2% |
| City of Winters | 144 | 7,047 | 2.0% |
| City of Red Bluff | 377 | 14,017 | 2.7% |
| City of Oakdale | 500 | 21,274 | 2.4% |
| City of Hollister | 607 | 35,661 | 1.7% |
| Yolo County | 3,825 | 200,839 | 1.9% |
| Average (Weighted by T | otal Residents) | | 1.9% |

"share"

^[1] Taken from Claritas' Business-Facts: Workplace and Employment Summary, 2011.

DRAFT

Table L-5
Dunnigan Specific Plan
Summary of Construction Job Generation [1]

| | | J | obs Genera | ited | Average | |
|-----------------------------------|-----------------|----------|------------|-------------|----------------|--|
| Construction Activity | Costs | Direct | Indirect | Total | Annual Jobs | |
| | | | Assu | med Buildou | ıt = 20 years | |
| Backbone Infrastructure | | | | | | |
| Hard Costs | \$363,860,000 | 2,263.5 | 473.0 | 2,736.5 | 136.8 | |
| Soft Costs (A&E) | \$88,530,000 | 667.2 | 209.9 | 877.1 | 43.9 | |
| Subtotal Backbone Infrastructure | \$452,390,000 | 2,930.7 | 682.9 | 3,613.7 | 180.7 | |
| Nonresidential Construction [2] | | | | | | |
| Site Development | \$81,289,000 | 505.7 | 105.7 | 611.4 | 30.6 | |
| Vertical Construction | \$933,447,240 | 6,125.3 | 890.7 | 7,016.0 | 350.8 | |
| Subtotal Nonresidential | \$1,014,736,240 | 6,630.9 | 996.4 | 7,627.4 | 381.4 | |
| Residential Construction [2] | | | | | | |
| Site Development | \$375,850,000 | 2,338.1 | 488.6 | 2,826.7 | 141.3 | |
| Vertical Construction | \$826,670,000 | 3,695.9 | 1,752.3 | 5,448.2 | 272.4 | |
| Subtotal Residential | \$1,202,520,000 | 6,034.0 | 2,241.0 | 8,275.0 | 413.7 | |
| Total All Construction Activities | \$2,669,646,240 | 15,595.7 | 3,920.3 | 19,516.0 | 975.8 | |

"jobs_gen"

Source: Minnesota IMPLAN Group and EPS.

^[1] Excludes induced jobs.

^[2] IMPLAN industry production functions adjusted to exclude architecture and engineering and legal services. These sectors are therefore excluded from the indirect impacts associated with construction activities, and are evaluated separately as stand alone economic impacts.

Employment Impacts and Multipliers by Construction Activity [1]

| | Jobs pe | er \$1 Million | Output | Multipliers | | | |
|--|---------|----------------|--------|-------------|----------|-------|--|
| Construction Activity | Direct | Indirect | Total | Direct | Indirect | Total | |
| Infrastructure and Site Improvements [2] | 6.2 | 1.3 | 7.5 | 1.0 | 0.2 | 1.2 | |
| Vertical Construction | | | | | | | |
| Nonresidential Construction [2] | | | | | | | |
| Commercial and Health Care Structures | 6.6 | 1.0 | 7.5 | 1.0 | 0.1 | 1.1 | |
| Residential Construction [2] | 4.5 | 2.1 | 6.6 | 1.0 | 0.5 | 1.5 | |
| Soft Costs | | | | | | | |
| Architecture and Engineering | 7.5 | 2.4 | 9.9 | 1.0 | 0.3 | 1.3 | |

"multipliers"

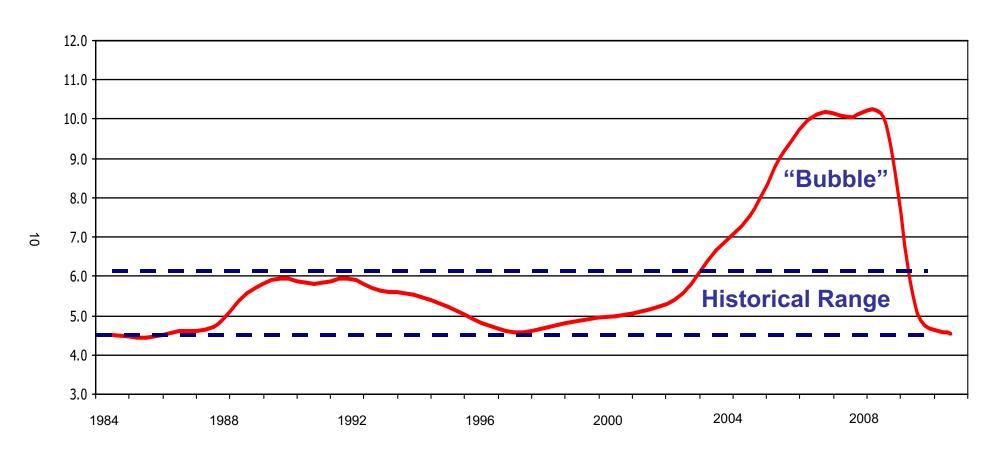
Source: Minnesota IMPLAN Group.

9

^[1] Excludes induced jobs.

^[2] IMPLAN industry production functions adjusted to exclude architecture and engineering. These sectors are therefore excluded from the indirect impacts associated with construction activities, and are evaluated separately as stand alone economic impacts.

Figure 1
Ratio of Average New Home Price to Median Income: California



Source: The Gregory Group, EPS, US Census, Census 2000, American Community Survey, Estimates by The Gregory Group (Income 1999, 2001 and 2008).

Table L-7
Dunnigan Specific Plan
Income and Home Price Analysis

| | % of Popula | tion in Inco | me Range | | | | | | | |
|---------------------------------|-----------------------------|------------------|------------------|-------------------|------------------------------|--------------------------------|-------------------------|---------------------------|-------------|-----------------------------|
| Item | Yolo County Adjusted [1] | Colusa County | Sutter County | Minimum Income | Total Annual Housing Cost | Monthly Housing Cost [2] | Monthly Mortgage [3] | Loan Amount [4] | Affordab | mum ole Home ange [5] |
| Formula Household Income Range | | | | а | b = a * 35% | c = b / 12 | d =c * 80% | e (assumes 80/20 loan) | f = e | * 1.2 |
| riousenoia income Range | | | | | | | | | | |
| Renter | 29% | 38% | 33% | | | | | | | |
| Homebuyer | | | | | | | | | | |
| \$35,999 - \$49,999 | 14% | 15% | 14% | \$35,999 | \$12,600 | \$1,000 | \$800 | \$133,000 | \$160,000 | \$239,999 |
| \$50,000 - \$74,999 | 19% | 20% | 21% | \$50,000 | \$17,500 | \$1,500 | \$1,200 | \$200,000 | \$240,000 | \$352,999 |
| \$75,000 - \$99,999 | 13% | 11% | 13% | \$75,000 | \$26,250 | \$2,200 | \$1,760 | \$294,000 | \$353,000 | \$463,999 |
| \$100,000 - \$149,999 | 15% | 11% | 12% | \$100,000 | \$35,000 | \$2,900 | \$2,320 | \$387,000 | \$464,000 | \$703,999 |
| \$150,000+ | 10% | 5% | 7% | \$150,000 | \$52,500 | \$4,400 | \$3,520 | \$587,000 | \$704,000 + | + |
| Subtotal, Homebuyer | 71% | 62% | 67% | | | | | | | |
| Total | 100% | 100% | 100% | | | | | | | |

"salary"

Source: American Fact Finder & EPS.

- [1] Excludes household income data for the Cities of Davis and West Sacramento.
- [2] Includes Principal, Interest, Taxes, and Insurance.
- [3] Monthly housing cost less estimate for insurance and taxes, which is estimated to be approximately 2 percent annually of the home price.
- [4] Assumes purchaser takes out loan for 80% of purchase price of the home. Loan amount calculated by computing the present value of a monthly mortgage payment stream assuming 30 year loan with fixed 6% interest.
- [5] Home price computed based on loan amount plus 20% down payment.

Table L-8
Dunnigan Specific Plan
Comparison of Dunnigan Residential Products and Yolo County Homebuyer Affordability

| Land Use | | | | | Yolo County Adjusted [2] | | |
|-----------------------------|------------------|-------|--|---------------------------------|--|---|--|
| | Cost per Unit | Units | Share of Total Owner- Occupied Units [1] | Cumulative Share of Units | Adjusted Share of County Population w/Target Income | Cumulative Share of Population Able to Afford Product | |
| Dunnigan Residential | | | | | | | |
| Rural | \$500,000 | 415 | 6% | 6% | 25% | 25% | |
| Low Density | \$400,000 | 3,879 | 54% | 59% | 13% | 38% | |
| Medium Density | \$260,000 | 1,925 | 27% | 86% | 19% | 57% | |
| High Density/ Mixed Use [2] | \$190,000 | 1,006 | 14% | 100% | 14% | 71% | |
| Total | | 7,225 | 100% | | 71% | | |

"inc_pop"

^[1] Excludes units that are anticipated to be renter-occupied.

^[2] Excludes household income data for the Cities of Davis and West Sacramento.