

Minutes for Wild Wings County Service Area Sub-Advisory Committee February 3, 2014 5:00 PM - Wild Wings Nest

CALL TO ORDER

The meeting was called to order by Mark Ulrich, Chair. Other Committee members present were Don Bain, Scott Picanso, Rick Butterfield and Midge Conroy-Schubert. Also in attendance were Randy Thomas - Wild Wings Golf Course Manager, Steve Argo – Kemper Regional Director of Operations, Regina Espinoza - Wild Wings CSA Manager, and

PUBLIC COMMENT

None.

MINUTES

August 13, 2013 and December 16, 2013 meeting minutes were approved.

OLD BUSINESS

1. Overview of golf course and food & beverage operations:

Golf Course Operations:

- FY 2014 summary data was distributed and discussed briefly. Total WW golf course loss for July – December 2013 was \$142,792 compared to budgeted loss of \$122,994. Net Revenues were under budget \$10,209 however, Payroll for the period was over budget by \$12,652 and Other Expense was \$3,064 over budget. Actual rounds of golf for that period were 7,437 compared to budget of 7,972. Most of the mid year variance from budget was due to the net loss of \$18,925 in F&B.
- Randy noted the continued efforts for improving revenues with a Cyber Sale in April and possibly every quarter as done in December 2013, which brought in \$3,000 in revenue. The Cyber Sale rate is \$25 compared to regular rate of \$43. Also there were 5 private parties booked in December and one booked in February. The February booking is from the Sheriff’s Department, this is their 3rd year.
- There are several new course employees with KemperSports background. They come with a lot of experience and talent. They may cost a little more but the benefits are they work more efficiently with a great degree of knowledge in all areas. One of the new employees is an irrigation specialist.

Food & Beverage Operations:

- As stated above the 6 month operating net loss on F&B was \$18,925, however the month of December the loss was only \$709. As of the first of January dinners are no longer offered at the Nest. Lunch is offered Thursday-Sunday 10:00am – 2:00pm. Currently the only staff in F&B is the Chef. The Chef is working with Management on putting together a new menu for dinners. The plans are to start with Thursday dinner for Twilight League members and revisit dinner dates and

times for the community that is less staff driven as in the past. It was suggested that dinner dates be posted in advance on the outdoor sign board on WW drive. Currently the Nest will provide a dinner for Valentines Night, February 14th. Scheduling events/dinners/etc. is a constant work in progress.

2. Update KemperSports Contract Extension Amendment

- The KemperSports – Wild Wings CSA Golf Course contract extension amendment has almost completed legal review by both parties and will be set to be presented to the Board of Supervisors for approval on February 25, 2014.

OTHER BUSINESS:

3. WW Golf Course Water Usage:

- There was a brief discussion regarding golf course water use and the current drought in California. It was noted that in the Feb 3rd issue of the Sacramento Bee that Regional golf courses irrigate 80 acres/18 hole courses using 81.5 MIL gallons of water per year. In 2012 WW golf course used 62.4 MIL gallons of water to cover the approximate same acreage. That is 23.4% less that the average quoted in the Sac Bee. We also recently hired a KemperSports course employee with expertise in irrigation systems. He has already reviewed the entire irrigation system on the golf course and all needed repairs have been done and controller/timers have been adjusted and tested.

The meeting was adjourned 6:00 PM.

Minutes submitted by Midge Conroy-Schubert, Sub-Advisory Committee Member