

DRAFT Minutes for Wild Wings County Service Area Sub-Advisory Committee September 9, 2014 5:00 PM - Wild Wings Nest

CALL TO ORDER

The meeting was called to order by Mark Ulrich, Chair. Other Committee members present were Scott Picanso and Midge Conroy-Schubert. Also in attendance was Steve Argo – KemperSports Regional Director of Operations, Randy Thomas – WW GC General Manager and Regina Espinoza – Yolo County Manager of CSA & Special Districts Manager.

PUBLIC COMMENT

N/A

MINUTES

- July 29, 2014 meeting minutes were approved.
1. Overview of golf course and food & beverage operations:
 - Monthly Client Report – KemperSports
 2. July Financials – July 2014 net operating income was a loss of \$21,366 – this was a loss \$6,857 greater than budget for July. Total rounds of golf were under budget by 39%, which was the main reason for this excessive shortfall in financial outcome.
 3. August Financials – August 2014 net operating income was a loss of \$11,857 – this was \$9,250 less than the loss budgeted for the month. Total rounds of golf exceeded budget by 8%, however, payroll was under budget 25% and other operating cost were under budget 22%. A large factor contributing to an increase in rounds of golf was a slash in rates to become more competitive.
 4. Food and Beverage – The Nest will continue to cater tournaments and special events. Sandwiches, hot dogs, soft drinks and beer will continue to be sold at the club house – sandwiches have been successful and sell out. We have a new cook (Shawn) and that has help in prep for food at the club house as well as keeping the F&B within budget. We recently hosted a 70 player event with lunch and a steak dinner after golf and it was very successful.
 5. Grounds & Landscaping – Mike, who is manager of grounds keeping has been out with a very serious illness for several months – he has recently returned. We are all happy he is doing well and have missed his expertise. The course will get more attention. Also, Scott will check with locals to find a mover with long arms for mowing the dead reeds around the ponds.
 6. Capital Items – The committee agreed the top priority is to purchase or lease a much needed mover. Steve Argo will review used equipment for a better price on this acquisition.

The meeting was adjourned 5:50 PM. The next meeting is scheduled for November 4, 2014.

Minutes submitted by Midge Conroy-Schubert, Sub-Advisory Committee Member