

**Wild Wings Golf Club**  
**Proforma Budget 2021-22**



	Projected 2021-22	Projected 2020-21	Actual 2019-20
<b>REVENUES:</b>			
Green/Cart Fees	384,892	474,446	328,504
Pro Shop	30,230	28,752	26,437
Food & Beverage	34,810	26,423	31,017
<b>TOTAL</b>	<b>449,932</b>	<b>529,621</b>	<b>385,958</b>
<b>COGS - Merchandise %</b>	<b>78.0%</b>	<b>85.0%</b>	<b>78.1%</b>
<b>COGS - Food &amp; Beverage %</b>	<b>50.0%</b>	<b>52.0%</b>	<b>51.8%</b>
<b>TOTAL COST OF SALES</b>	<b>34,153</b>	<b>40,322</b>	<b>32,839</b>
<b>GROSS PROFIT</b>	<b>415,779</b>	<b>489,299</b>	<b>353,119</b>
<b>PAYROLL</b>			
Course & Grounds	230,779	215,681	200,414
Carts	28,978	31,665	8,913
Pro Shop	71,972	67,264	74,360
G&A	70,326	67,948	76,958
<b>TOTAL PAYROLL EXPENSE</b>	<b>402,055</b>	<b>382,558</b>	<b>360,645</b>
<b>OTHER EXPENSES:</b>			
Course & Grounds	56,544	50,493	50,644
Carts	28,686	28,686	23,569
Pro Shop	1,134	1,134	1,435
Food & Beverage	5,254	3,754	2,031
G&A	110,043	107,885	121,414
Marketing	10,000	6,135	3,135
<b>TOTAL OPERATING EXPENSES</b>	<b>211,661</b>	<b>198,087</b>	<b>202,228</b>
<b>TOTAL EXPENSES</b>	<b>613,716</b>	<b>580,645</b>	<b>562,873</b>
<b>EBITDA</b>	<b>(\$197,937)</b>	<b>(\$91,346)</b>	<b>(\$209,754)</b>
Management Fee	(75,000)	(75,000)	(75,000)
Transfers from County	258,591	152,000	308,947
<b>NET INCOME</b>	<b>(\$14,346)</b>	<b>(\$14,346)</b>	<b>\$24,193</b>
<b>Rounds (Starts)</b>	<b>19,500</b>	<b>22,800</b>	<b>17,241</b>
Green/Cart Fee per Round	\$19.74	\$20.81	\$19.05

## Wild Wings Golf Club Capital Equipment Plan

Dept	Description	Total Cost	Est. Mo Lease	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	FY 2026-27	FY 2027-28	FY 2028-29	Used Equip Year	Current Hrs on Equip
<b>Capital Improvements (equipment purchase/lease to own &gt;\$5,000; facility improvements/repairs &gt;\$10,000) - will appear in CSA operating budget</b>													
Course	Tractor loader/backhoe (3038E & 370B)	\$30,421	\$624	\$7,488	\$1,872								
Course	John Deere Gators TX (3)	\$27,108	\$404	\$4,848	\$1,212								
Course	Rough Mower (2)		\$900				\$10,800	\$10,800	\$10,800	\$9,000	\$9,000		
Course	TriPlex Mower (2)		\$500		\$6,000	\$6,000	\$6,000	\$6,500	\$6,500	\$6,500	\$7,000		
Course	Fairway Mower		\$1,000							\$13,500	\$13,500		
Course	Sand Pro		\$250				\$3,200	\$3,200	\$3,200	\$3,200	\$3,200		
Course	Sprayer		\$800			\$10,000	\$10,000	\$10,000	\$10,000	\$10,000			
<b>Sub-Total:</b>				<b>\$12,336</b>	<b>\$9,084</b>	<b>\$16,000</b>	<b>\$30,000</b>	<b>\$30,500</b>	<b>\$30,500</b>	<b>\$42,200</b>	<b>\$32,700</b>		