



Yolo County Homeless and Poverty Action Coalition (HPAC)

FY 2019 Continuum of Care (CoC) Competition

Project Reallocation, Ranking, and Selection Process

Adopted XX/XX/2021

PROJECT SELECTION SUBCOMMITTEE

During the FY 2021 CoC competition HPAC will establish an objective Project Selection Subcommittee to develop a recommendation regarding which project applications should be sent to HUD for funding in the FY2021 CoC competition. The Subcommittee will include:

- Representatives from non-conflicted CoC agencies and stakeholders
- A minimum of 5 participants, maximum of 10 participants
- Participants representing both public and private agencies
- Participants representing all geographic areas within the HPAC jurisdiction
- No more than one representative from an agency

The County Homeless Services Team will act as staff to committee but will not participate in ranking or voting.

PROJECT REALLOCATION, RANKING, AND SELECTION PROCEDURE

SUBMISSION OF PROJECT APPLICATIONS

All project applications must be submitted in [e-snaps](#) by **October 15, 2021 at 11:59pm**.

- Applications received late, but within 8 hours of the due date/time will receive a 5-point score reduction.
- Projects received after 7:59am on 10/18/21 may receive an additional point reduction, to be determined by the Project Selection Subcommittee.
- It is recommended that applicants take a screenshot of their Submissions List and Project Summaries after submitting. In the event that the e-snaps system has issues, this can be used as evidence that the project was submitted on-time.
- If an applicant is having issues with submitting the application in e-snaps by the deadline due to system error they may submit a PDF version of the application, along with evidence that the e-snaps system was not working.

For renewal projects, the Annual Performance Report (APR) from the Homeless Management Information System (HMIS) should be submitted directly to the Homeless Services Team at Anisa.Vallejo@yolocounty.org by **October 15, 2021 at 11:59pm**. Victim service providers should submit APR data from a comparable database to HMIS.

In addition to the application in e-snaps, project applicants may submit a supplementary response (no longer than 5 pages) directly to the Homeless Services Team at Anisa.Vallejo@yolocounty.org, to address any areas where they believe members of the Project Selection Subcommittee may require additional information or explanations. These responses will be distributed to Subcommittee members along with the project applications. Project applicants may also participate in a brief in-person interview with the Project Selection Subcommittee prior to their cumulative ranking process to answer questions and address any areas of concern.



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PREPARATION FOR REVIEW PROCESS

Minimum Threshold Review

10/18/21: Homeless Services Team conducts a minimal threshold review on new projects to ensure that projects meet minimum requirements as described below. Per guidance from HUD, all renewal projects will be assumed to meet the threshold requirements.

- Project type and population served is eligible for CoC funding
- Project serves CoC service area
- Project meets 25% match requirements
- Project meets HUD project eligibility and quality thresholds (as described in Section V.C.3.b & c of the HUD NOFO)

If a project does not meet the threshold requirements the Project Selection Subcommittee will be notified. Depending on the severity of the issue, the Subcommittee may reject the project for funding, or work with the applicant on addressing the issue.

Distribution of Application Scoring Packets

10/20: Homeless Services Team prepares and distributes application packets to the members of the Project Selection Subcommittee.

SCORING

10/20-10/28: Members of the Project Selection Subcommittee independently review and score all renewal projects¹ and new projects² (out of 70 possible points). Separate scoring sheets will be used for renewal and new projects. Renewal projects that have been in operation for less than 1 year, and have not completed an Annual Performance Report (APR), will be scored using the new project rubric. Victim service providers will be evaluated using the same scoring sheets as other projects, but should submit APR data from a database comparable to HMIS.

REALLOCATION, RANKING AND PROJECT SELECTION

10/20-10/28: Members of the Project Selection Subcommittee meet to complete the following tasks:

- Interview project applicants to address any outstanding questions
- Assign a cumulative score to each new and renewal project
- Consider reallocation of under-performing projects
- Select new projects
- Assign a rank to each project application

¹ **Renewal Projects:** project that will be under grant agreement by December 31, 2021 and will have an expiration date in CY 2022

² **New Projects:** Any new project proposal for:

- *Permanent supportive housing projects dedicated to chronically homeless*
- *Permanent supportive housing projects meeting the definition of DedicatedPLUS*
- *Rapid re-housing projects*
- *Joint Transitional Housing and Rapid Re-Housing projects*
- *Supportive Services Only (SSO) projects for coordinated entry*
- *HMIS project (only HMIS lead can apply)*
- *Domestic Violence Bonus Projects*



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Minutes will be recorded at the meeting, provided at the subsequent HPAC meeting with the ranking results, and made available to the public.

Cumulative Scoring of Renewal and New Projects

The Subcommittee's first task will be to develop a cumulative score for each project by aggregating the scores assigned to each project by each individual member of the Subcommittee.

Reallocation of Under-Performing Projects

Next, the Subcommittee will consider whether reallocation³ of under-performing renewal projects is necessary.

- The Subcommittee will recommend reallocation of any projects not meeting a minimum scoring threshold of 45 points (60% of total available points).
- The Subcommittee will recommend development of a Corrective Action Plan for any projects scoring between 45 to 55 points (60-73% of total available points).
 - ✓ Projects recommended for corrective action must develop and share a Corrective Action Plan with HPAC by December 15, 2021. The Homeless Services Team will assist projects with development of the Plan and will provide technical assistance as needed. Additionally, HPAC's Performance and Monitoring Subcommittee will continually monitor the Plan and provide ongoing assistance with improvement efforts. If project has not demonstrated improvement before FY22 CoC process (as demonstrated by improved score), the project may be recommended for reallocation.

Selection of Renewal and New Projects

After considering all renewal projects and determining the need for reallocation of under-performing projects the Project Selection Subcommittee will recommend all remaining renewal projects for funding in the FY21 CoC competition. After renewals have been reviewed and recommended for funding, the Subcommittee will determine the amount of funding available for new projects using the formula provided below.

STEP 1:	\$557,569	<i>Annual Renewal Demand</i>
	\$33,239	<i>CoC Bonus</i>
	+ \$99,718	<i>Domestic Violence Bonus</i>
	= \$690,526	<i>Total Available Funds</i>
STEP 2:	\$690,526	<i>Total Available Funds</i>
	- \$xxx,xxx	<i>Cost of Recommended Renewals</i>
	= \$xxx,xxx	<i>Balance Available for New Projects</i>

The Subcommittee will review the new project proposals, giving consideration to the score of each project, the geographic disbursement of projects, and whether the project addresses a critical

³ **Reallocation:** When funds are shifted from an existing renewal project to create new projects



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community need that is currently unmet. The Subcommittee will select projects for funding until the available funding runs out. All remaining new projects will be rejected for funding.⁴

Ranking of New and Renewal Projects

Once the Subcommittee has selected all new and renewal projects that will be recommended for funding, the Subcommittee will assign a rank⁵ and tier⁶ to each project. Projects will be placed in order from highest to lowest based on cumulative score, and assigned a rank in that order.

TIER 1:	\$557,569	<i>100% of the CoC's Annual Renewal Demand (ARD)</i>
TIER 2:	+ \$33,239	<i>Difference between Tier 1 and max amount of renewal, reallocation, and CoC Bonus funds⁷</i>
	<hr/> \$590,808	<i>Total Available Funding</i>

The Subcommittee retains the right to alter the initial ranking and tier placement for strategic reasons, if initial scoring is likely to result in any critical services gaps, including lack of services in a community or lack of services for a priority population.

PUBLIC MEETING AND HPAC ADOPTION

10/29/21: The Project Selection Subcommittee will bring its final recommendation regarding project reallocation, selection, rejection, and rank/tier to the full HPAC board at a public meeting on **October 29, 2021**. The draft recommendation will be posted on the HPAC website and emailed to the membership a minimum of 48-hours prior to the board meeting. The meeting will be publicly advertised via the HPAC distribution list..

The HPAC board will make a final determination regarding which projects will be recommended to HUD for funding, and will hold a vote of all non-conflicted directors.

NOTIFICATION TO APPLICANTS

10/29: The Homeless Services Team will send an email to each project applicant stating whether their project was accepted or rejected. If rejected, the letter will explain the reason for the rejection. If accepted, the letter will state the rank and tier assignment. In addition, all applicants may request copies of the cumulative score associated with their project, or a debrief with the Homeless Services Team.

SOLO APPLICATIONS TO HUD

Eligible project applicants that attempted to participate in the CoC planning process in the CA-521 Davis/Woodland/Yolo County Continuum of Care, that believe they were denied the right to participate in a reasonable manner, may submit a solo project application to HUD and may be awarded a grant.

⁴ Projects **selected for funding** will be recommended to HUD for funding in the FY21 CoC competition. Projects **rejected for funding** will not be recommended to HUD for funding in the FY21 CoC competition.

⁵ **Project Rank:** Once selected for funding, all projects must be placed in order of preference or "ranked".

⁶ **Project Tier:** Once ranked, projects must be placed in two tiers. Projects in tier 1 will be conditionally selected by HUD for funding. Projects in tier 2 will be selected by HUD in order of CoC score and project score until no more funds are available.

⁷ **Bonus Funding:** \$33,239 is available for CoC Bonus projects, and \$99,718 is available for DV Bonus projects.



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applicants must submit their solo project application in e-snaps to HUD by **8:00 PM EST, on November 16, 2021.**

Yolo CoC Scoring Rubric: Renewal Projects		
PROGRAM DESIGN		
Type of Project	Does the type of project (PSH, RRH, TH, SSO, HMIS) meet HUD priorities as described in Section II.A of the HUD NOFO and demonstrate the ability to meet a local community need?	10 10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible
Housing First	Does the project plan to operate using a Housing First model, by minimizing service participation requirements and preconditions (meaning that they do not screen out potential participants based on clients possessing (1) too little income, (2) active or history of substance use, (3) criminal record, with exception of state mandated restrictions, and (4) history of domestic violence)?	10 10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible
Serving Priority and Vulnerable Populations	<p>If PSH, does project serve exclusively the chronically homeless⁸, or prioritize the chronically homeless for beds as they turn over?</p> <p>If not PSH, does the project serve high rates of highly vulnerable populations (including veterans, people with a history of victimization or abuse, people with mental illness or substance use disorder, people with a criminal history, unaccompanied minors and/or transition aged-youth)?</p>	5 5 Pts: Prioritizes chronically homeless with bed turnover 3Pts: Demonstrates in recent APR that a minimum of 50% of clients were chronically homeless 0 Pts: Does not prioritize chronically homeless Consider rates of each population served according to HMIS data. Also consider plan for outreach and engagement with vulnerable populations. 5 Pts: Excellent 4Pts: Strong 3Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible
		Points Sub-Total: 25

⁸ A person or household who is “chronically homeless” according to HUD includes an unaccompanied homeless individual with a disabling condition who has either (1) been homeless continuously for a year or more, or (2) has had at least four episodes of homelessness in the past three years. A disabling condition may include (1) a diagnosis of substance use disorder, (2) a serious mental illness, (3) a development disability, (4) a chronic physical illness, and (5) the co-occurrence of two or more of the previously mentioned conditions.



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PROGRAM PERFORMANCE <i>(Answers should be based on FY 20/21 HMIS data)</i>			
Housing Stability and Exits	<p>If permanent supportive housing, do at least 80% of participants remain housed or exit to another permanent housing destination?</p> <hr style="width: 30%; margin-left: 0;"/> <p>If transitional housing, do at least 80% of homeless persons exit to permanent housing?</p>	10	<p>Consider HMIS data, as compared to other local projects. For victim service providers, consider data for a comparable database. May also consider supplemental responses from applicant regarding performance issues, Yolo County housing market, affordable housing availability and local vacancy rates.</p> <p>10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible</p>
Income	<p>Does project demonstrate that at least 20% of participants experience an increase in financial resources at project exit, or from project entry to end of period measured?</p>	10	<p>Consider HMIS data, as compared to other local projects. For victim service providers, consider data for a comparable database. May also consider supplemental responses from applicant regarding performance issues.</p> <p>10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible</p>
Mainstream Benefits	<p>Does the project demonstrate success in connecting participants with and ensuring participants mainstream resources (including Food Stamps, General Assistance, SSI, TANF, Unemployment, Veterans Benefits, Veterans Healthcare and Workforce Investment Act)?</p>	10	<p>Consider HMIS data, as compared to other local projects. For victim service providers, consider data for a comparable database. May also consider supplemental responses from applicant regarding performance issues.</p> <p>10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible</p>
Bed Utilization	<p>Does the project routinely operate at 85% capacity according to quarterly bed utilization reports from previous funding year?</p>	5	<p>Consider HMIS data, as compared to other local projects. For victim service providers, consider data for a comparable database. May also consider supplemental responses from applicant regarding performance issues.</p> <p>5 Pts: Excellent 4 Pts: Strong 3 Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible</p>
			Points Sub-Total: 35
GRANT MANAGEMENT (20 Points)			



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HPAC Participation	Did agency (or sub recipient) staff attend/participate in HPAC subcommittees during the past year?	5 Consider HPAC participation levels and supplemental responses. 5 Pts: Excellent 4Pts: Strong 3Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible
Drawdown Rates and Fund Utilization	In the previous funding year, did the project draw down at least 95% of funds within 90 days of the project's expiration date? <i>(determined using supplemental information from HUD)</i>	5 Consider data from HUD. Also consider supplemental responses from applicant regarding any performance issues. 5 Pts: Excellent 4Pts: Strong 3Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible
		Points Sub-Total: 10
		TOTAL AVAILABLE POINTS: 70



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Yolo CoC Scoring Rubric: New Projects

PROGRAM DESIGN

Type of Project	Does the type of project (PSH, RRH, TH, SSO, HMIS) meet HUD priorities as described in Section II.A of the HUD NOFO and demonstrate the ability to meet a local community need?	10	10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible
Housing First	Does the project plan to operate using a Housing First model, by minimizing service participation requirements and preconditions (meaning that they do not screen out potential participants based on clients possessing (1) too little income, (2) active or history of substance use, (3) criminal record, with exception of state mandated restrictions, and (4) history of domestic violence)?	10	10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible
Serving Priority and Vulnerable Populations	If PSH, will project serve exclusively the chronically homeless, or prioritize the chronically homeless for beds as they turn over? If not PSH, does the project serve high rates of highly vulnerable populations (including veterans, people with a history of victimization or abuse, people with mental illness or substance use disorder, people with a criminal history, unaccompanied minors and/or transition aged-youth)?	5	5 Pts: Serves exclusively chronically homeless 3Pts: Prioritizes chronically homeless with bed turnover 0 Pts: Does not prioritize chronically homeless Consider rates of each population served according to HMIS data. Also consider plan for outreach and engagement with vulnerable populations. 5 Pts: Excellent 4Pts: Strong 3Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible

Points Sub-Total: 25

PROGRAM PERFORMANCE

Housing Stability and Exits	If permanent supportive housing, how does the project plan to retain participants or ensure that they exit to permanent housing? <i>HUD Standard: 80% of participants remain housed or exit to another permanent housing destination</i> If rapid re-housing, how does the project plan to rapidly move participants into permanent housing? <i>HUD Standard: 80% of participants remain housed or exit to permanent housing</i>	10	Consider the information provided in the application to determine the likelihood that the project will meet the HUD standard: 10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible
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Income	<p>How does the project plan to increase income for participants?</p> <p><i>HUD Standard: At least 20% of participants experience an increase in financial resources at project exit, or from project entry to end of period measured</i></p>	10	<p>Consider the information provided in the application to determine the likelihood that the project will meet the HUD standard:</p> <p>10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible</p>
Mainstream Benefits	<p>How does the project plan to assist participants in accessing mainstream benefits (including Food Stamps, General Assistance, SSI, TANF, Unemployment, Veterans Benefits, Veterans Healthcare and Workforce Investment Act)?</p> <p><i>HUD Standard: At least 20% of participants experience an increase in financial resources at project exit, or from project entry to end of period measured</i></p>	10	<p>Consider the information provided in the application to determine the likelihood that the project will meet the HUD standard:</p> <p>10 Pts: Excellent 8 Pts: Strong 6 Pts: Fair 4 Pts: Needs Work 2 Pts: Poor 0 Pts: Terrible</p>
Bed Utilization	<p>How does the project plan to quickly fill vacancies?</p> <p><i>HUD Standard: Projects operate at 85% capacity</i></p>	5	<p>Consider the information provided in the application to determine the likelihood that the project will meet the HUD standard:</p> <p>5 Pts: Excellent 4 Pts: Strong 3 Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible</p>
Points Sub-Total: 35			
GRANT MANAGEMENT			
HPAC Participation	<p>Did agency (or sub recipient) staff participate in HPAC subcommittees meetings during the past year? If new to the community, has the agency demonstrated a commitment to HPAC participation and partner engagement in the future?</p>	5	<p>Consider HPAC participation levels and supplemental responses.</p> <p>5 Pts: Excellent 4 Pts: Strong 3 Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible</p>
Experience & Readiness	<p>Does the applicant have experience with managing similar projects and with successful grant administration for federal funds? Will the project be able to begin drawing funds in a timely manner?</p>	5	<p>5 Pts: Excellent 4 Pts: Strong 3 Pts: Fair 2 Pts: Needs Work 1 Pts: Poor 0 Pts: Terrible</p>
Points Sub-Total: 10			
TOTAL AVAILABLE POINTS: 70			